



# Watson Electrical Modernizes File Sharing with FileCloud

A Case Study

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## Modern Efficiencies

Watson Electrical has been a regional leader in commercial and residential electrical contracting for over 35 years. They specialize in timely, professional service for projects large and small. With a dedicated, professionally trained and certified crew, Watson provides industry leading electrical services to the capital region and beyond. To ensure projects remain on time and service top of the line, Watson depends on fast and simple file sharing between offices and job sites. From permits to plans, contracts to connections, Watson needs to get the right files in the right hands. Fast.

Making sure that contracts are completed on time and jobs are done right is vital to Watson's ongoing success and a key to their longevity and leadership. Much of that success comes from the operational efficiencies that come with ensuring that relevant documents are quickly and easily accessible for every project. No confusion. No mix ups.

Ensuring that customers, contractors, and employees all have access to exactly the documentation they need, exactly when they need it is part of what sets them apart from the competition.

How does Watson Electrical manage all of these files with ease and efficiency? With FileCloud.



## Customers, Clients and Contracts

Watson Electrical, as industry leaders, has many different job sites and contracts across the region on the go at almost all times. One of the keys to their success is making sure that each different site has the relevant documents to the project quickly and easily accessible. As such, maintaining a highly efficient and easy to use file sharing system is of utmost importance. Making sure that drawings, documents, permits and communications were easily available to those that need them was proving challenging with patch work of email and hardcopies.

Combined with multi-site efficiency, Watson also needs to keep its customers, clients and regulators informed and updated at all times. This includes sharing large and sometimes sensitive documents with customers, suppliers, and government regulators. These efficiencies ensure projects are on time.

For Watson it was clear that they needed a file sharing system that was easy to organize, easy to use and could store a large number of files with customizable permissions for each project and job site. The system needed to be easy enough for almost anyone to use, capable of storing large files with the ability to quickly share. Their focus on delivering great work on time and on budget required that Watson pushed the envelope of operational efficiency.

They needed to find a new system and they needed it fast. With a simple interface and ability to organize large volumes of files, FileCloud became an easy choice.

## Watson Electrical Requirements: Quick and Easy

To Watson Electrical it was clear that they needed a new way to share files. They needed a solution that was robust, but versatile and easy to use. They were looking for a solution that provided:

- Support for large files
- Fast and easy sharing and organization
- Security for confidential data without being overwhelming
- Easy permission settings for a large number of different job sites



## Pulling it all together with FileCloud

Watson Electrical set out to find a file sharing solution they could count on to be easy to organize, that could handle large files and be easy for all stakeholders. While trying to find a new solution, Watson looked at some of the competitors but quickly realized that other options were either difficult to use, insecure or wildly expensive. They needed a solution that worked for them at a price that made sense. Watson worked with FileCloud to test out the solution using their 14 day free trial. They quickly knew they found what they were looking for.

Once the decision was made, the transition to FileCloud, with their best in class customer support team, was quick and easy. They were up and running and using their new system in a matter of days. After the transition was complete, Watson was free to focus on their business being one of the top electrical contractors in the area.

## Try FileCloud Now

FileCloud's extensive functionality, ease of use, affordability, and world-class support make it the solution for file share, sync, and mobile access already adopted by enterprises and organizations around the world. You too can benefit from FileCloud and its industry-leading quality and performance today! Contact us at FileCloud now and take advantage of our [free 14-day trial](#) to see what FileCloud can do for your business.

LINK: <https://portal.getfilecloud.com/ui/user/index.html?mode=register>





# Summary

FileCloud is used by 1000s of customers around the world including Global 2000 enterprises, government organizations, educational institutions, and managed service providers.

“We liked FileCloud’s pricing, comprehensive feature set (branding, encryption) and the responsive support”

Stewart

To compete in today’s fast-paced market, companies need to get business done without being slowed down by IT challenges. CodeLathe understands this. CodeLathe’s FileCloud software is a solution focused on enterprise file sharing that is just as helpful to business practices as it is to IT requirements.

- Integration with existing resources helps lower business operating costs
- Extensive feature-set and ease of use helps increase user productivity
- Support for an ever-increasing reliance on a mobile workforce keeps you competitive.

FileCloud offers an Enterprise File Sharing and Sync (EFSS) solution that enables you to realize the benefits of collaboration and productivity with the security you require to protect your Intellectual Property anywhere it goes in the course of doing business.



To read more about how FileCloud can help keep your information secure as it is shared, visit [www.getfilecloud.com/enterprise-file-sharing](http://www.getfilecloud.com/enterprise-file-sharing)

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